

15 February 2016

MANAGEMENT MEETING

14h00-17h00

**Secretariat Offices,
Bryanston**

AGENDA

Date: 15 February 2016

Time: 13:00 to 17:00

Venue: SAIPPA Offices, Bryanston

MEMBERS:

Mr Sisa Njikelana	Chairman	Associate member	To attend
Mr Andrew Carr	Member	Sebenzana Consulting	To attend
Mr Dave Long	Member	Associate member	Unconfirmed
Mr Seelan Pillay	Member	Associate member	Unconfirmed
Mr Ian Langridge	Member	Associate member	Unconfirmed
Mr Wayne Glossop	Member	Wärtsilä South Africa	To attend
Mr Brian van Oerle	Member	Prana Energy	To attend
Mr Yousuf Haffejee	Member	Associate member	Unconfirmed
Mr Jean Venter	Corporate Secretary	Secretariat	To attend

1. WELCOME AND APOLOGIES

2. QUORUM PRESENT -fifty percent of the members plus one shall constitute a quorum.

3. READING AND CONFIRMATION OF THE AGENDA

4. COMPETITION ACT STATEMENT

The following competition law caution is to be read out at the start of each SAIPPA meeting. The competition law caution should also be recorded in the minutes of each meeting of SAIPPA.

"Competition law caution:

In terms of SAIPPA's Constitution, SAIPPA members are required, at all times, to ensure that they are fully compliant with the Competition Act. In this regard, SAIPPA and its members will not engage in any discussion, activity or conduct that may contravene any provisions of the Competition Act. In particular, members shall not discuss, communicate or exchange any commercially sensitive information, including non-public information relating to prices, marketing and advertisement strategy, costs and revenues, trading terms and conditions, purchasing strategies, terms of supply, or distribution strategies. This applies not only to interactions in the context of formal SAIPPA meetings but also to discussions, communications or exchanges between members before, during or after SAIPPA meetings."

5. OPENING REMARKS AND BRIEF ORGANISATIONAL OVERVIEW BY THE CHAIRPERSON

6. READING AND CONFIRMATION OF PREVIOUS MINUTES

APPENDIX A

- 07 December 2015

7. MATTERS ARISING FROM PREVIOUS MINUTES

8. UPDATE ON WORK PROGRESS

- Working Group Reports
 - Wheeling (**Seelan Pillay**)
 - Co-generation (**Brian van Oerle**)
 - Gas (**Wayne Glossop**)
 - Embedded generation and Grid Access (**Ian Langridge**)
 - BBC- Busa Liaison (**Sisa Njikelana**)

9. STAKEHOLDER ENGAGEMENT

- NERSA
- GCAC
- SA Chamber of Mines
- ESKOM
- IPP Office
- SALGA
- SIP 10

10. SAIPPA INDABA

11. FINANCIALS

APPENDIX B

- Report from Financial Sub-Committee
- Financial Report

12. MEMBERSHIP MATTERS

APPENDIX C

- Membership Report
- Needs Survey Project
- Update on membership recruitment drive

13. ANNOUNCEMENTS AND EVENTS - UPDATE AND FUTURE

14. ADDITIONAL ITEMS

- -----
- -----
- -----

15. DATE OF NEXT MEETING

- 11 April 2016

16. CLOSURE



MANAGEMENT COMMITTEE MEETING

MINUTES

Date: 07 December 2015 **Time:** 14:00 to 17:00 **Venue:** SAIPPA Offices, Bryanston

MEMBERS:

Mr Sisa Njikelana	Executive Chairman	Associate member	Present
Mr Andrew Carr	Member	Sebenzana Consulting	Present
Mr Dave Long	Member	Associate member	Apology
Mr Seelan Pillay	Member	Associate member	Present
Mr Ian Langridge	Member	Associate member	Present
Mr Wayne Glossop	Member	Wärtsilä South Africa	Apology
Mr Brian van Oerle	Member	Prana Energy	Present
Mr Yousuf Haffejee	Member	Associate member	Present
Mr Jean Venter	Corporate Secretary	Secretariat	Present

1. WELCOME AND APOLOGIES

The chairman welcomed members present and **NOTED** the above apologies.

2. READING AND CONFIRMATION OF MINUTES

The committee confirmed the minutes of the meeting that was held on 19 October 2015.

3. REPORT BY THE CHAIRMAN

A written report on operations was **NOTED** with appreciation.

AGREED

- a. That Mr Pillay will coordinate comments from the organisation on the RCA by 14 December.
- b. To pursue completion of an MOU with DoE for regular consultation meetings. SG
- c. To produce a few banners and updated brochures to use as collateral at conferences. SG
- d. That the SG follow up with participants in the IPP platform on their continued interest. SG

4. WORKGROUP REPORTS

There were no written reports tabled. Members **NOTED** that wheeling arrangements were currently too complex and costly for most corporate participants to pursue. Only three bids were received for coal projects by DoE following their call for proposals. The insistence on 51 local equity in the projects were a major complication. Local banks also have limited capacity to fund larger projects.

AGREED

- a. To compile a set of pending cases to use to stimulate NERSA to complete the wheeling regulatory framework. SP
- b. To compile a rough guideline based on case information and agreements with NERSA and posting to the SAIPPA website to help paid up members navigate these processes. The president to take up the matter with NERSA. SP / SG

5. STAKEHOLDER ENGAGEMENT

The chairman advised of an approach from the DRC for the association to assist IPP participants there to form an industry body.

AGREED to encourage participants in other African countries to form local IPP bodies and to explore areas of collaboration.

[Chairman]

Members noted that Eskom was making IPP participants pay for key infrastructure but then charged other users likewise for using the same infrastructure.

AGREED that Messrs Langridge and van Oerle communicate with Eskom, Nersa and DTI to Eskom Infrastructure Budget Quotes (to IPPs) concerns.

[Messrs Langridge and van Oerle]

A written report from Mr Langridge on the Grid Code Advisory Committee was NOTED with appreciation.

AGREED

- a. To engage Kelvin Power Station to join SAIPPA and to allow the IPP vote to fall to SAIPPA.
- b. To seek a second vote for IPPs on the grid code advisory committee.

[Chairman]

6. SAIPPA INDABA

The board mandated the chairman to proceed with planning for the IPP Indaba in 2016. Participants also to be drawn from other parts of Africa.

AGREED to host the IPP Indaba in the second week of March.

7. FINANCIAL STATEMENTS AND MEMBERSHIP

The committee **NOTED** year to date financial statements and membership register tabled by the corporate secretary.

AGREED to invoice members for the 2016 session as follows:

- a. Large companies R35 000
- b. Increase small and medium companies by 7.5%
- c. Increase professional members by 5%
- d. Sustainable members R55 000
- e. Associations R12 000
- f. Round numbers to nearest R50.

[Roberta Govender]

8. DATE OF MEETINGS

15 February 2016

11 April 2016

6 June 2016

1 August 2016

10 October 2016

Member meetings on 22 June and 16 November 2016.

IPP Indaba in the second week of March.

9. CLOSURE

The chairman thanked members and closed the meeting.

Thus read and confirmed:

CHAIRPERSON

DATE

Revenue Statement year to date December 2015

We confirm that the values reflected are in agreement with the bank records at our disposal.



JEAN VENTER – VdW&Co
Professional Accountant SA Pr:3348

	Last Year	March	April	May	June	July	August	September	October	November	December	YTD	Budget
Revenue													
Events	9,800	9,450	1,350	0	200	800	10,100	4,600	5,700	1,900	300	34,400	20,000
Interest Received	2,540	108	496	771	844	862	870	842	840	824	745	7,202	5,000
Membership Dues	314,507	227,750	129,075	28,000	36,750	5,775	14,175	43,575	2,013	175	21,000	508,288	450,000
Unallocated	624	300	(150)	0	0	0	0	1,200	888	0	0	2,238	0
Total Revenue	327,470	237,608	130,771	28,771	37,794	7,437	25,145	50,217	9,440	2,899	22,045	552,127	475,000
Expenses													
Audit Fees	(9,120)	0	0	0	0	0	0	0	0	0	0	0	0
Bank Charges	(314)	(15)	0	0	0	(9)	(22)	0	0	0	0	(45)	0
Consultants	(60,000)	0	(15,000)	(15,000)	(15,000)	(15,000)	(15,000)	(15,000)	(15,000)	(15,000)	(15,000)	(135,000)	(165,000)
Event Costs	(8,436)	(23,212)	0	0	0	0	(18,338)	(12,740)	0	0	0	(54,290)	(50,000)
Internet & Email	(820)	(279)	(600)	(276)	(88)	(82)	(206)	(195)	(257)	(519)	(262)	(2,764)	(2,000)
Marketing	0	(6,726)	0	0	0	(2,950)	0	0	(150)	0	0	(9,826)	(7,000)
Postage	(109)	0	0	0	0	0	0	(89)	(88)	0	(745)	(922)	0
Printing	(1,257)	(1,618)	(514)	(456)	0	(1,480)	0	0	0	0	0	(4,068)	(4,000)
Secretariat	(120,000)	(10,000)	(10,000)	(10,000)	(10,000)	(10,000)	(10,000)	(10,000)	(10,000)	(10,000)	(10,000)	(100,000)	(120,000)
Stationary	(862)	0	0	0	0	0	0	0	0	0	0	0	0
Subscriptions Paid	(17,819)	0	0	0	0	0	0	0	0	0	0	0	0
Telephones	(110)	0	0	0	0	0	0	0	0	0	0	0	0
Travel Costs	(3,648)	(90)	(409)	0	(78)	0	(368)	(90)	0	(3,086)	(1,178)	(5,299)	(20,000)
Web Support	0	0	(276)	0	0	0	0	0	(150)	0	0	(426)	(1,000)
Total Expenses	(222,496)	(41,940)	(26,799)	(25,732)	(25,166)	(29,521)	(43,934)	(38,114)	(25,645)	(28,605)	(27,185)	(312,640)	(369,000)
Surplus/Loss	104,975	195,669	103,972	3,039	12,628	(22,083)	(18,789)	12,103	(16,205)	(25,706)	(5,140)	239,488	106,000
Surplus B/F Retained	(74,196)	30,779	226,448	330,420	333,459	346,088	324,004	305,216	317,319	301,113	275,407	30,779	(2,000)
Surplus	30,779	226,448	330,420	333,459	346,088	324,004	305,216	317,319	301,113	275,407	270,267	270,267	104,000

Assets and liabilities at December 2015

	Last Year	March	April	May	June	July	August	September	October	November	December	Budget
Assets												
Bank Balance 1	14,787	14,787	14,787	14,787	14,787	14,787	14,787	14,787	14,787	14,787	14,787	0
Bank Balance 2	27,042	221,661	325,633	328,672	341,301	319,217	300,429	312,532	296,326	261,500	371,560	0
Total Assets	41,829	236,448	340,420	343,459	356,088	334,004	315,216	327,319	311,113	276,287	386,347	0
Liabilities												
Creditors	(11,050)	(10,000)	(10,000)	(10,000)	(10,000)	(10,000)	(10,000)	(10,000)	(10,000)	(880)	(116,080)	0
Total Liabilities	(11,050)	(10,000)	(10,000)	(10,000)	(10,000)	(10,000)	(10,000)	(10,000)	(10,000)	(880)	(116,080)	0
Grand Total	30,779	226,448	330,420	333,459	346,088	324,004	305,216	317,319	301,113	275,407	270,267	0



Events 2015 Recocniliation

	17-Mar-15	27-Aug-15	20-Oct-15
Total Invoiced	15050	15800	11500
Outstanding	-3450	-1800	-2700
Banked	11600	14000	8800
Event Costs	-23212	-18338	-12740
Total per Income Statement	-11612	-4338	-3940



Membership Report - December 2015

<u>Company Name</u>	<u>Membership Class</u>	<u>Fees Received</u> <u>2014</u>	<u>Fees Received</u> <u>2015</u>	<u>Notes</u>	<u>Membership</u> <u>%</u>	<u>Female</u> <u>%</u>	<u>Disabled</u> <u>%</u>
Barloworld Power	Corporate Membership - Large Company	-					
Cennergi	Corporate Membership - Large Company	30,000.00	31,500.00	New member joined in Sept 2015			
Industrial Development Corporation	Corporate Membership - Large Company		21,000.00	New member joined in April 2015			
KPMG	Corporate Membership - Large Company	-	13,125.00	New member joined Aug 2015			
Mondi	Corporate Membership - Large Company	-	44,000.00	** 2014 fees (R12 500) only recv'd in 2015			
Pretoria Portland Cement Co. Ltd	Corporate Membership - Large Company	30,000.00	31,500.00				
SAPPI Southern Africa Ltd	Corporate Membership - Large Company	-	31,500.00	New member joined in Mar 2015			
Tongaat Hulett (Ltd)	Corporate Membership - Large Company	-	31,500.00	New member joined in Jan 2015			
TSB Sugar RSA (Pty) Ltd	Corporate Membership - Large Company	5,000.00	31,500.00		18%		
Bosch Projects (Pty) Ltd	Corporate Membership - Medium size Company	8,335.00	21,000.00		2%		
Abeinsa Business Development (Abengoa)	Corporate Membership - Small Company	-	7,875.00	New member joined in April 2015			
ADC Projects (Pty) Ltd	Corporate Membership - Small Company	10,000.00	10,500.00				
Clean Energy Africa Investments	Corporate Membership - Small Company		7,000.00	New member joined in May 2015			
African Carbon Energy (Pty) Ltd	Corporate Membership - Small Company	10,000.00	10,500.00				
Authentic Oil & Gas Synergy Services Pty Ltd	Corporate Membership - Small Company	-		New member joined in Feb 2015			
Bio2Watt (Pty) Ltd	Corporate Membership - Small Company	10,000.00	10,500.00				
Clarke Energy South Africa (Pty) Ltd	Corporate Membership - Small Company	-	10,500.00				
FSLR Development South Africa	Corporate Membership - Small Company	10,000.00	10,500.00				
Hamon SA (Pty) Ltd	Corporate Membership - Small Company	-	10,500.00				
Jeka Resources	Corporate Membership - Small Company	-		New member joined in Feb 2015			
Kgatelelo Pele Energy Solutions (Pty) Ltd	Corporate Membership - Small Company	-		New member joined in Feb 2015			
MBHE African Power Pty Ltd	Corporate Membership - Small Company	-	10,500.00	New member joined in Feb 2015			
Mooi Hydro (Pty) Ltd	Corporate Membership - Small Company	10,000.00	10,500.00				
N & M Technologies	Corporate Membership - Small Company	-	5,250.00	New member joined in July 2015			
PEC Engineers (Pty) Ltd	Corporate Membership - Small Company	4,167.00	10,500.00				
Power Alt	Corporate Membership - Small Company	-	1,750.00	New member joined in Oct 2015			
Prana Energy (Pty) Ltd	Corporate Membership - Small Company	10,000.00	10,500.00				
Sebenzana Consulting (Pty) Ltd	Corporate Membership - Small Company	5,835.00	10,500.00				
Sembcorp Silulumanzi	Corporate Membership - Small Company	10,000.00	10,500.00				
Solek	Corporate Membership - Small Company	-	10,500.00				
Vula Green Energy	Corporate Membership - Small Company			New member joined in Apr 2015			
Wärtsilä South Africa	Corporate Membership - Small Company	10,000.00	10,500.00		40%		
South African Sugar Association	Associations/NPO's	-	12,000.00	New member joined in Mar 2015	2%		
Mr Dave Long	Individual Membership - Professional	1,000.00	1,050.00				
Mr Donald McGillivray	Individual Membership - Professional	-	175.00	New member joined in Nov 2015			
Mr Doug Kuni	Individual Membership - Professional	1,000.00					
Mr Edmund JL Cele	Individual Membership - Professional		700.00	New member for period Jan - Apr 2015			
Mr Francois Retief	Individual Membership - Professional	1,000.00	1,050.00				
Mr Ian Langridge	Individual Membership - Professional	-	1,050.00				
Mr Letsitsi Machela	Individual Membership - Professional	-	262.50	New member joined in Sept 2015			
Mr Lulama Gaga	Individual Membership - Professional	-		New member joined in Mar 2015			
Mr Marshall Koopman	Individual Membership - Professional	-		New member joined Aug 2015			
Mr Motseki Vincent Letaba	Individual Membership - Professional	-	-	New member joined June 2015			
Mr Pieter Van Dam	Individual Membership - Professional	1,000.00	1,050.00				
Mr Seelan Pillay	Individual Membership - Professional	1,000.00	1,050.00				
Mr Sisa Njikelana	Individual Membership - Professional	170.00	1,050.00				

Mr Sydney Zeederberg	Individual Membership - Professional	1,000.00	1,050.00				
Mr Yousuf Haffejee	Individual Membership - Professional	1,000.00	1,050.00				
Mrs Jane Molony	Individual Membership - Professional	1,000.00	1,050.00				
Ms Kholekile Mbanga	Individual Membership - Professional		525.00	New member joined in June 2015			
Ms Sue Rohrs	Individual Membership - Professional	-	1,050.00				
Ms Thandazile Mazibuko	Individual Membership - Professional	1,000.00			38%	41%	2%

PROVINCE	%
Gauteng	75%
Kwa-Zulu Natal	14%
Western Cape	5%
Eastern Cape	1%
Mpumalanga	5%

TOTAL MEMBERS - 52

African Renewables (Pty) Ltd	Corporate Membership - Small Company	10,000.00	-	Cancelled membership - Sept 2015 (Financial constraints)
Bergwind Energy (Pty) Ltd	Corporate Membership - Small Company	10,000.00	5,250.00	Cancelled membership - June 2015 (Comp is very small & cannot keep up with membership payments)
Cresco Project Finance	Corporate Membership - Small Company	10,000.00	-	Cancelled membership - April 2015 (Financial constraints)
Orion Engineered Carbons (Pty) Ltd	Corporate Membership - Medium size Company	20,000.00	21,000.00	Cancelled membership - Dec 2015 (awaiting reason from MD)
SUZLON Wind Energy South Africa (Pty) Ltd	Corporate Membership - Small Company	10,000.00	-	Cancelled membership - April 2015 (left South Africa)
Exxaro Resources	Sustaining Membership	50,000.00		Cancelled membership - Sept 2015 (replaced by subsidiary, Cennergi)
Mr Brian Day	Individual Membership - Professional	-	350.00	Only required membership for Jan - Apr 2015
Dr Danisa Eileen Baloyi	Individual Membership - Professional	-	525.00	Cancelled membership - Dec 2015 - no value received
Mr Julian Eslait	Individual Membership - Professional	1,000.00	-	Cancelled membership - Dec 2015 (moved to another BU, not involved in IPP)
Mr Wiehann van Zyl	Individual Membership - Professional	1,000.00	-	Cancelled individual membership, converted to small corporate for Solek
Umfolozi Sugar Mill (Pty) Ltd	Corporate Membership - Large Company	30,000.00	31,500.00	Cancelled membership in Dec 2015, drought caused cutback in expenditure

Total Membership Fees received	314,507.00	508,287.50
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