

Industrial Energy Specialists



Presentation to SAIPPA

Electricity sales : challenges experienced by IPPs

Sue Röhrs

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Background

- Legislation and policies
 - o ERA
 - o 2nd Amendment Bill to ERA
 - o IRP 2010
 - o MTRMP
 - New Generation Regulations
 - o Other Acts
 - Municipalities & Municipal legislation
- o Licensing
- o Agreements
 - o PPA
 - o DoE / Eskom
 - o Municipal
 - o Trading
 - o Bilateral
 - Use of System Agreements
 - o Amendment Agreements
- o Lack of Buyers
- o Grid Access



Legislation / Policies (cont)

Electricity Regulation Act : difficulties

- No difference between new generation and amendments to existing (eg. Medupi – large scale generation and small scale generation)
- Limited exemptions (widen)? What is "own generation"?
 - Does it include wheeling to other facilities?
 - What if other facility is owned by separate company within the group?
 - What about large own generation
 - What about generation less than 1MW? only dealt with in 2nd Amendment Bill



Legislation / Policies (cont)

2nd Amendment Bill to ERA

- ✓ Not gazetted yet
- ✓ Checks and balances (more responsibilities to DoE & less to NERSA) – pre - implementation?
- ✓ Ministerial Determinations "must" versus "may"
- \checkmark Even more difficult for bilaterals / wheeling



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Legislation / Policies

- IRP 2010 (Integrated Resource Plan)
 - All REIPPP programmes gazetted ito IRP
 - Longer term plan next 20 years
 - New Generation only (what if both old generation capacity and new generation capacity?)
 - Limited to :
 - technologies that have been gazetted ito IRP
 - No of MW stipulated in IRP
 - Should have been updated every 2 years



Legislation / Policies

♦MTRMP (Medium Term Risk Mitigation Plan)

- Annexure to IRP therefore part of it
- "Keeping the Lights On"
- Up to 5 year plan
- Warm and fuzzy language (not specific at all) benefits technologies not covered in IRP?
- CoGen RFP gazetted ito MTRMP.
- What about bilaterals, small scale etc.?
- No provision for MTRMP in draft IRP



Legislation / Policies cont.

New Generation Regulations

- ✓ Sales of "New Generation Capacity" to organs of state (including DoE / Eskom / Munics)
- ✓ Feasibility Studies / Procurement / Value for Money etc.
- ✓ What about Munics?
 - **PPAs with Munics caught by this**
 - **D**PFMA is referred to
 - difficult to implement for Munics
 - □licensing issues for Munics



Legislation / Policies cont.

Circularity between ERA + IRP + New Gen Regs

Ministerial Determinations (ERA) – thus far issued ito IRP (MTRMP) and New Gen Regs

New Gen Regs

☆Issued ito ERA (cart before the horse? Aligned with 2nd Amendment Bill)

♦Only envisages National Procurement Process

✤IRP

 \diamond Ministerial Determination ito ERA

♦New Generation to organs of state, therefore New Gen Regs apply



Legislation & Policies / Municipalities

Compliance to other Acts (EIA, Water & Air Quality Act licences and permits etc)

Municipalities

- ➤ Legislation
- Delays and PPAs / Connection and Use of System Agreements / Amendment Agreements
- Electricity supplementing revenue : Supply & Demand
- ➤ Political Will : what's in it for me attitude





Licensing

- ✓ No difference between new and existing licences
- Lack of procedures for amendments (to be prescribed by Minister)
- ✓ Lack of rules by NERSA to assist with compliance to IRP
- ✓ 120 days +
- ✓ Ministerial Determinations
 - > Only used for IRP / MTRMP, although Minister has wider discretion
- ✓ Show compliance to IRP / any other requirements of the Minister
- ✓ Own Use definitions?
- ✓ Lengthy Process
- ✓ Widen Exemptions?



Agreements

 \diamond PPAs

- DoE / Eskom National Procurement Programmes
- ►Eskom :
 - MTPPP limited time period, declining tariff, most expired
 - STPPP v short time periods, reasonable PPAs, extensions, thus far limited to original bidders
 - WEPS (spillover power)
- ► Municipal PPAs
- ➢Trading Agreements
- ➢ Bilateral Agreements



Agreements cont.

□Use of System Agreements :

- Lack of cohesion between Eskom departments (3 departments involved)
- Eskom keep updating their UoS agreements (sometimes during the process)
- If UoS is complicated or to be signed by Eskom Exec, must go to commercial in Cape Town
- Regions don't seem to be up to speed referral to MegaWatt Park
- Amendment Agreements



Lack of Buyers

- Bilateral Agreements / Wheeling
 - o Lack of progress on NERSA wheeling rules
 - Wheeling costs are expensive
 - Process is complicated
 - o Eskom and Munic oppose deals
 - o Difficult to get licensing approval
- > Difficulty in selling new generation to organs of state
- Not possible to sell < 5 MW to organs of state (except for small scale renewables ito National Programme)
- Not dealt with in IRP 2010
- > No incentive to invest capital?
- Small scale < less than 11Kv not allowed to wheel
- Cross-border agreements at National level

WHO ELSE TO SELL TO????



Grid access

Grid access:

Transmission & Distribution delays

- Sometimes even for connected generators
- Acquisition of land by Eskom (many properties involved)
 - Servitudes
 - Expropriation
- Eskom lacks budget
- Costs of installation
 - All new connections assumed to be "dedicated" for use of generator
 - Therefore generator charged transmission infrastructure?

Compliance to grid codes

Lack of rules for small embedded generators.





Questions?

Sue Röhrs IES Energy CC <u>sue.rohrs@iesenergy.co.za</u> 082 876 7483

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