DRAFT POLICY GUIDELINES FOR SAIPPA

1. <u>ENGAGEMENT WITH FOREIGN COMPANIES, REGIONAL, CONTINENTAL AND GLOBAL</u> BODIES INCLUDING AFFILIATION TO REGIONAL, CONTINENTAL AND GLOBAL BODIES

- SAIPPA shall engage with as many regional, continental and global bodies as much as
 possible as long as they are active in the independent power production industry
- Affiliation shall be endorsed by the Management Committee through either formal meetings or round robin resolutions
- Affiliation shall be guided by the relevance of and expected benefits from the organisation or institution in so far as SAIPPA's needs and programmes are concerned
- With regards to foreign companies no formal relations shall be established save for invitation to share information on outstanding achievements

NOTE: There may be valuable relations with overseas associations in specific fields and these are well worth pursuing.

2. <u>AFFILIATION OF FOREIGN COMPANIES TO SAIPPA</u>

• SAIPPA shall allow foreign companies to affiliate to SAIPPA however such shall be done through Associate Membership

3. MARKETING OF PRODUCTS, SERVICES OR TECHNOLOGIES TO MEMBERS THROUGH SAIPPA INCLUDING CONFERENCE OFFERS

- 3.1. Vendor financial support and external conference offers shall be:
 - 3.1.1. Allowed as long as they do not dilute the own offerings of SAIPPA
 - 3.1.2. Permitted on a first come first offered basis for any event
- 3.2. Vendors and consultants, both local and international, who want to use the association as a marketing platform shall be allocated a special class for membership for them.
- 3.3. SAIPPA shall consider advertising offers on condition that shall not exceed 15% of the annual income [as per regulations by SARS].
- 3.4. Commercial advertising offers shall be allowed during events on condition that;
 - 3.4.1. Procurement shall be on a first come first offered basis
 - 3.4.2. They do not constitute more than 50% of the costs of any event

- 3.5. Advertising in the website shall be permitted on condition:
 - 3.5.1. Advertising the product/s or service/s shall not exceed 90 days for a single continuous period
 - 3.5.2. The fee for advertising shall be........
- 3.6. Any advertising company or company that is advertising who wants to use SAIPPA as a marketing platform shall declare its links with any member of SAIPPA.

4. ATTENDANCE TO EVENTS – CONFERENCES, SYMPOSIA, ROUNDTABLES, WORKSHOPS,

ETC.

- 4.1. The criteria for participating in conferences, symposia, roundtables, workshops, colloquiums, etc., shall be:
- Any event must display undisputable benefit for all members
- The cost of participation should be reasonable, affordable as well as commensurate with the benefits that will derive from the event
- As much as is practically possible afford SAIPPA opportunity to articulate itself
- 4.2. The cost of sending a representative shall be borne by the association
- 4.3. As for participation in external events and stakeholders bodies as speakers or representatives
- 1.1. SAIPPA shall adopt a set of recorded formal (policy) positions of the association that will be agreed to by the members as a guide for engagement in various events.
- 1.2. The chairperson shall conduct a round robin consultation with the Management Committee before accepting an engagement
- 1.3. Representation shall be rotational amongst members of the Management Committee especially in situations where specific expertise is required.

NOTE: The constitution mandates the chairperson of SAIPPA to speak on behalf of the association.

ASSOCIATE MEMBERSHIP

An Associate Member shall have all rights and obligations except to vote and assumption of Membership of any leadership position especially the Management Committee.

SPECIAL CLASS MEMBER

A Special Class Member shall pay a fee of % or fixed fee of per annum

A Special Class Member shall have rights to:

Advertise its products and services once every 90 days on a rotational basis within the Membership through the website of SAIPPA